

# Ignacio Tavera

## Associate



Associate

Mexico City

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## Overview

Mr. Tavera is an associate in our Mexico City office. His practice focuses on corporate law, M&A, regulatory compliance, foreign investments, project finance, renewables, health and life sciences.

His expertise includes the design and implementation of complex corporate structures and vehicles; drafting, negotiating, and executing contracts and agreements, both private and public; advice on regulatory compliance and corporate policies; as well as collaboration with authorities and international cooperation agencies in the development of new regulatory and institutional frameworks.

## Experience

- Advising companies in the bidding process of financial mechanisms for risk mitigation in the exploratory stage for geothermal drilling for USD 108 million and EUR 50 million, respectively.
- Advising the World Bank (WB) and the Federal Electricity Commission (CFE) on the development and due diligence of financial mechanisms aimed to grow the renewable energy portfolios of CFE valued at USD 1.1 billion.
- Collaboration with associated law-firms in Latin America and Europe and coordinating correspondent law-firms in Central America and the Caribbean, with respect to regulatory advice on international and comparative law across multiple jurisdictions.
- Advising to the Secretariat of Energy (SENER) in the implementation of the Geothermal Energy Law, its Regulations, and secondary rules, during the transition regime of the 2013 energy reform and the establishment of relevant administrative units within SENER.
- Regulatory advice in the due diligence and sale of the nutritional drinks division of a multinational company with three plants in Latin America in an operation that totalled USD 575 million.
- Representing a pharmaceutical company in the sale of a generic drug and marketing authorization portfolio, as well as the transfer of related intellectual property, worth approximately USD 70 million.
- Representing the largest local generic drug supplier of the Mexican Social Security System (IMSS)

throughout the submission of proposals in procurement bids, clarification meetings, and negotiating contracts for the supply and distribution of such pharmaceuticals.

- Represented a group of investors in the restructuring of assets of subsidiaries in a real estate investment trust (REIT) for about USD 96 million.
- Represented an international tequila company in the negotiation of supply, distribution and export agreements.

## Areas of focus

### Practices

- Corporate
- Mergers and Acquisitions
- Competition and Antitrust
- Environment and Natural Resources
- Intellectual Property and Technology
- Project Development
- Project Finance
- Real Estate

### Industry sectors

- Energy
- Electricity
- Oil and Gas
- Infrastructure and PPP
- Life Sciences
- Biotechnology Companies
- Manufacturers and Distributors
- Medical Device Companies
- Pharmaceutical Companies
- Consumer Products
- Food and Beverage
- Beverage Alcohol

### Region

- Latin America and the Caribbean
- Mexico

# Education

- University of Pennsylvania, 2020, Specialization in Regulatory Compliance Law
- Escuela Libre de Derecho, 2015, Diploma in Energy Law
- Escuela Libre de Derecho, 2011, Law Degree

# Languages

- English
- Spanish