

## Overview

Our Public Procurement practice team in Mexico can offer you the kind of practical, solution-oriented counsel that speeds success in working with the government.

Building a project, providing services or selling goods to the Mexican government can be an art. It is a detail-driven process that requires solid knowledge of government procurement laws, regulations, rules and guidelines. Our experience has taught us that a deep understanding of this framework can give you a competitive advantage in procurement procedures that are usually based on competitive tenders, making all the difference.

Rely on our substantial grasp of the details and intricacies of the Public Works Law, the Law of Acquisitions, Leases and Services of the Public Sector and the myriad set of principles and guidelines related to the practice of government procurement. From structuring a deal based on bid requirements to bidding strategies, joint bidding agreements and risk assessments of government procurement contracts, we provide comprehensive procurement services, including contract negotiation contracts, regulatory analysis, bid challenges and award defense. We also provide counsel during a contracts' performance contract, such as interpretations, disputes, progress, termination issues, performance warranties, force majeure claims, among many others.

If you are a foreign business seeking to work with the Mexican government, or a local company looking to expand abroad, our global footprint provides you with a team that can navigate the legal and cultural differences wherever you do business.

## Your Key Contacts

### Latin America and the Caribbean



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